# **Grant Funding**

A guide to help consumer goods entrepreneurs bring their products to market.





## **Things to Know**



Grants are financial support programs from government, industry organizations and other foundations.

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Most grants differ from traditional loans as they are not required to be repaid by the recipient company.



The purpose of a grant is to support a specified industry, initiative or an under represented founder group.



Grants are designed to meet agreed upon objectives and typically require progress reporting.

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The application process is often multi-staged and the information required can be detailed and time consuming to prepare.



Grants are competitive but with a well written application companies increase their chance of success.

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## **Getting Started**

#### **Plan Ahead**

Think long term as the application process can be a lot of work and may take months to hear back.

#### **Research Options**

Check with industry organizations about funding and stay informed through their websites and social media.

#### **Focus The Search**

Review each grant description for potential fit based on applicant criteria, funding terms and project expectations.

#### **Be Prepared**

Review the application for required market research or project planning that will need to be submitted.

#### **Invest the Time**

Increase the chance for success with a well written application that includes all required details and meets submission deadlines.

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## **Search Tips**

These insights will help you get started. Continue to research to find the right partner for your business.

- Check with industry organizations that align with your product type and business stage.
- Reach out to business start up support organizations in your region, province and Canada wide.
- Review provincial and federal government sites and sign up for notifications or newsletters.
- Explore organizations with funding opportunities for equity deserving and under represented demographic groups that may apply to your company.
- Consider working with a grant application writing service company to help find and apply for grants.



# **Application Tips**

These insights will help you get started. Continue to research to find the right partner for your business.

- Review the application criteria closely for company size, age, revenue, location, product type and project goals.
- Understand any cost share requirements and possible company tax implications.
- When contact information is available reach out to clarify if the grant is applicable to your company and project.
- Save a copy of the information you submit for potential use in future funding applications.
- Write your proposal as clearly and detailed as possible to demonstrate how your company would use the funds and what would be accomplished.



## **Places To Look**

click the links below

### **Government and Industry Grants**

Government of Canada Business Benefits Finder

Mentorworks Directory and Grant Writer Service

Sustainable Canadian Agricultural Partnership: Provincial

Sustainable Candian Agricultural Partnership: Federal

NRC IRAP

Tech Access

<u>Canada</u>

Canada Export SMEs

Canada Investment Readiness Program



## **Places To Look**

### **Government and Industry Grants**

Canadian Food Innovation Network

Protein Industries Canada

Startup Canada Women - Empowerment Fund

Pacific Economic Development Canada

Prairies Economic Development Canada

Fed Dev Ontario

Canada Economic Development for Quebec Regions

Canada Northern Economic Development Agency

Atlantic Canada Opportunities Agency



## **Places To Look**

### **Hiring and Training Grants**

Canada Employment and Training Grants

Canada Summer Jobs Program

NRC IRAP Youth Employment Program

Mitacs Graduate Student Program

Venture for Canada

Food Processing Skills Canada

Check with municipal and provincial governments for more opportunities to find the best fit for your company.



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